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14 UNITED STATES DISTRICT COURT  
15 NORTHERN DISTRICT OF CALIFORNIA  
16 SAN FRANCISCO DIVISION  
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18 **IN RE GOOGLE PLAY STORE**  
19 **ANTITRUST LITIGATION**

20 THIS DOCUMENT RELATES TO:

21 *Epic Games, Inc. v. Google LLC, Case No.*  
22 *3:20-cv-05671-JD*

23 *In re Google Play Consumer Antitrust, Case*  
24 *No. 3:20-cv-05761-JD*

25 *Utah v. Google LLC, Case No. 3:21-cv-*  
*05227-JD*

26 *Match Group, LLC. et al. v. Google LLC et al.,*  
27 *Case No. 3:22-cv-02746-JD*  
28

Case No. 3:21-md-02981-JD

**DECLARATION OF JEAN-BRIAC  
PERRETTE IN SUPPORT OF OMNIBUS  
MOTION TO FILE UNDER SEAL**

Judge James Donato

1 I, Jean-Briac (JB) Perrette, declare as follows:

2 1. I am Chief Executive Officer and President of Global Streaming and Games for  
3 Warner Bros. Discovery, Inc. (“WBD”). I joined WBD’s predecessor, Discovery, Inc., in 2011 as  
4 Chief Digital Officer.

5 2. I submit this declaration pursuant to Civil Local Rule 79-5. The contents of this  
6 declaration are based on my personal knowledge, and if called as a witness in this matter, I could  
7 and would testify thereto.

8 3. In my current role at WBD, I am responsible for the HBO Max and discovery+  
9 streaming platforms, as well as all other direct-to-consumer and gaming operations globally.  
10 Based on my work experience, I am familiar with the manner in which confidential financial  
11 information is handled by WBD pertaining to its consumer-facing offerings. WBD keeps such  
12 information confidential to protect itself from potential competitive and commercial harm.  
13

14 4. I understand that the Consumer Plaintiffs have filed a Motion for Class  
15 Certification (“Class Certification Motion”) that cites an Expert Report written by Dr. Michelle  
16 M. Burtis and dated March 31, 2022 (“Burtis Report”), which contains information that  
17 purportedly derives from Google’s internal transactional data regarding WBD’s sensitive and  
18 highly confidential financial information concerning applications (“apps”) made available to  
19 consumers via the Google Play store. I also understand that the Consumer Plaintiffs and Google  
20 will file a joint omnibus motion to seal addressing the confidentiality of information included in  
21 the Class Certification Motion, the Burtis Report, and other recent filings.  
22

23 5. WBD’s financial information referred to in the Class Certification Motion and  
24 Burtis Report is sensitive and highly confidential information that could cause competitive and  
25 commercial harm to WBD if publicly released.  
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1           6. As an initial matter, in filing this Declaration, WBD does not confirm the accuracy  
2 and/or completeness of WBD's financial information referred to in the Class Certification Motion  
3 and Burtis Report. As it has been explained to me, although this sensitive and highly confidential  
4 financial information concerns WBD, it purportedly is derived from Google's internal  
5 transactional data. WBD did not provide the financial information as part of the above-captioned  
6 matter, and WBD lacks sufficient background information and context to verify it.

7  
8           7. WBD is a leading global media and entertainment company that creates and  
9 distributes its portfolio of content and brands across television, film, streaming, and gaming.  
10 Maintaining the confidentiality of its financial information is as important to WBD as it is to any  
11 comparable business. As a publicly traded company, WBD is extremely mindful of the financial  
12 and business information it publicly discloses, and WBD makes such disclosures in accordance  
13 with the rules and regulations of the United States Securities and Exchange Commission. Thus,  
14 WBD has an interest in preserving the confidentiality of its information that it has not elected to  
15 publicly disclose.  
16

17           8. The information that is redacted in the Burtis Report includes sensitive and highly  
18 confidential financial information of WBD, which could result in competitive harm to WBD if  
19 publicly disclosed. It is my understanding that this information relates to: (i) the amount of money  
20 spent by consumers on WBD apps that are available in the Google Play store; (ii) WBD's  
21 position relative to other companies and developers with respect to the amount of money spent by  
22 consumers on WBD apps that are available in the Google Play store; (iii) the amount of service  
23 fees WBD paid to Google stemming from WBD apps that are available in the Google Play store;  
24 and (iv) WBD's position relative to other companies and developers with respect to the amount of  
25 service fees WBD paid to Google stemming from WBD apps that are available in the Google  
26 Play store. These references contain highly confidential information relating to WBD's business  
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1 dealings and financial position within the market. Furthermore, WBD does not otherwise publicly  
2 disclose this information.

3           9.       The disclosure of this highly confidential financial information could harm WBD's  
4 business. For example, the public disclosure of the amount of service fees that WBD pays Google  
5 would undermine WBD's ability to negotiate service fees with other app distribution platforms.  
6 In addition, the disclosure of WBD's position relative to other companies and developers would  
7 put WBD at a competitive disadvantage both with consumers and with other distribution partners,  
8 as the performance of WBD's apps in the Google Play store is not publicly known. Finally, the  
9 public disclosure of the amount of money spent by consumers on WBD apps that are available in  
10 the Google Play store would allow for insight into what percentage of WBD's streaming business  
11 Google represents as compared to other app distribution platforms and thus would create  
12 difficulties in negotiations with those platforms.  
13

14  
15           10.      Preventing these competitive and commercial harms requires the sealing of the  
16 redacted information in the Class Certification Motion and Burtis Report. There is no less  
17 restrictive alternative. Sealing is the only means of preserving WBD's highly confidential, non-  
18 public, and competitively sensitive information.

19           11.      For all of the reasons set forth above, the excerpts from the Class Certification  
20 Motion that WBD hereby seeks to seal are as follows:

- 21
- 22           a.   Burtis Report, Class Certification Motion Exhibit 5, Page 28, para. 78, Figure  
23               2.
  - 24           b.   Burtis Report, Class Certification Motion Exhibit 5, Page 160, Exhibit 13.
  - 25           c.   Burtis Report, Class Certification Motion Exhibit 5, Page 161, Exhibit 14.
  - 26           d.   Burtis Report, Class Certification Motion Exhibit 5, Pages 165-67, Exhibit 18.
- 27  
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1 I declare under penalty of perjury under the laws of the United States that the foregoing is  
2 true and correct and that this declaration was executed on August 16, 2022 in Los Angeles,  
3 California.  
4

5 Respectfully submitted,  
6

7 Dated: August 16, 2022

8 By:   
JB Perrette (Aug 16, 2022 13:54 PDT)  
JB Perrette



# In re Google Play Store Antitrust Litig. - Perrette Declaration

Final Audit Report

2022-08-16

Created:	2022-08-16
By:	Fallon Brink (fallon.brink@warnermedia.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAbart-tMBXX_V0wgRagGySbIYcMSr3mz3

## "In re Google Play Store Antitrust Litig. - Perrette Declaration" History

-  Document created by Fallon Brink (fallon.brink@warnermedia.com)  
2022-08-16 - 8:24:03 PM GMT- IP address: 157.166.255.254
-  Document emailed to jb\_perrette@discovery.com for signature  
2022-08-16 - 8:25:19 PM GMT
-  Email viewed by jb\_perrette@discovery.com  
2022-08-16 - 8:40:00 PM GMT- IP address: 146.75.146.0
-  Signer jb\_perrette@discovery.com entered name at signing as JB Perrette  
2022-08-16 - 8:54:46 PM GMT- IP address: 76.95.252.13
-  Document e-signed by JB Perrette (jb\_perrette@discovery.com)  
Signature Date: 2022-08-16 - 8:54:48 PM GMT - Time Source: server- IP address: 76.95.252.13
-  Agreement completed.  
2022-08-16 - 8:54:48 PM GMT